

<p>RFP - 21-076; RFX 6100014353 Hotel Occupancy Tax- HOTEL Score Summary FINAL EVALUATION June 14, 2022</p>	<p>Maximum Points</p>	<p>Avenu Insights & Analytics, LLC 5860 Trinity Parkway Suite 120 Centerville, VA 20120</p>	<p>Granicus, Inc. 408 Saint Peter Street Suite 600 Saint Paul, Minnesota 55102</p>
<p>A - Experience, Background, Qualifications</p>	<p>20</p>	<p>18.60</p>	<p>12.20</p>
<p>B - Proposed Plan</p>	<p>45</p>	<p>41.00</p>	<p>22.40</p>
<p>A - B SUB-TOTAL</p>	<p>65</p>	<p>59.60</p>	<p>34.60</p>
<p>C - Price Schedule</p>	<p>20</p>	<p>5.15</p>	<p>20.00</p>
<p>D - Local Preference (LPP) Ordinance</p>	<p>10</p>	<p>0.00</p>	<p>0.00</p>
<p>E - VOSB Preference Program</p>	<p>5</p>	<p>0.00</p>	<p>0.00</p>
<p>TOTAL SCORE</p>	<p>100</p>	<p>64.75</p>	<p>54.60</p>
<p>RANK BASED ON TOTAL SCORE</p>		<p>1</p>	<p>2</p>